

# THE MILLER GROUP.

Resource Information Xchange, llc

Federal and State Tax Specialists

## Research & Development Tax Incentives for the Food Industry.

*Is your company fully aware of the opportunities that are waiting to be claimed through the Research and Development Tax Incentives?*



- Every successful company is eligible for the Research Tax Credit of some amount. This is especially true for smaller companies with ever- increasing revenue and expanding markets.
- Many common business innovations meet the qualification standards of the IRC § 41 and are eligible for the Research Tax Credit. Creating new and improved products, developing new processes, implementing new improved manufacturing systems & writing software for internal use are just some of the expenses that qualify for the Research Tax Credit.
- Federal tax credits provide permanent benefits to drive down tax rates and generate cash flow. You may also be entitled to state and global incentives, depending on where activities are performed.
- It is essential that companies examine their Research and Development Tax Credits potential as soon as possible to avoid losing dollars from previous tax years.
- Significant Planning Opportunities exist that maximize the Research Tax Credit potential in the future. The Miller Group's Research Tax Credit Specialists are here to provide the help you need.

**CALL THE MILLER GROUP TODAY FOR A FREE CONSULTATION AT 206.855.1700**

# Research & Development Tax Incentives for the Food Industry.

## Your Opportunity:

R&D is an important competitive factor for food developers and fast food purveyors that are constantly working to create new products and improve the taste and safety of foods.

Developing new product flavors, appearances, textures, health benefits, and extending shelf life are all potentially qualifying activities. Additionally, improvements to the manufacturing process to enhance efficiencies as well as reduce the risk of spoilage and contamination may also qualify for the R&D tax credit. While these activities may qualify for the R&D tax credit, it is difficult to allocate labor and contractor costs to qualified activities due to the fact that engineers and scientists perform both qualified and nonqualified research activities.

Examples of initiatives that may be eligible for R&D tax incentives include:

- Designing and developing new products, such as low-carb or trans-fat-free products
- Improving manufacturing technology, processes, and procedures to increase yield, reduce waste and byproducts, improve safety, or comply with EPA requirements
- Developing new packaging and packaging systems or redesigning existing packaging
- Manufacturing experimental batches and pilot runs for the R&D department

Determining the cost of R&D is often difficult because few companies have a project accounting system that captures many of the costs for support provided by various personnel who collaborate on R&D. The typical project tracking system does not include all contractor fees, director support & salaried personnel who participate in the research effort.

For example, personnel on new product launch teams who participate in specifying in prototype development and testing may include marketing, regulatory affairs, product safety and evaluation, microbiology, clinical supplies, chemistry management, packaging technology, manufacturing, instrumentation, and even sales.

**The Miller Group Approach:** The Miller Group is exclusively dedicated to R&D tax issues and specialize in particular industries, including the food industry. Our focus provides us with an unusual depth of experience. We also work in an efficient and non-intrusive manner so that you can stay focused on business.

**R&D Tax Credit Projects:** Introductory tax credit potential analysis studies may be performed, but are often unnecessary. In a full project, The Miller Group performs extensive field work, collect supporting records and create comprehensive documentation to support maximum, durable tax filings. We provide support under review by IRS or State tax authorities.

Our goal is to provide the maximum allowable tax credits with the minimum impact on critical day to day operations. Our approach establishes a process that your tax function can replicate and use to reduce future tax compliance costs and burden (see RIX Technology).

**The Miller Group Distinction:** The Miller Group provides you with the comfort of knowing that you have fully considered tax incentives that can impact R&D costs.

**We Offer:** Extensive experience providing services to privately owned companies as well as Fortune 500 companies.

Deep technical knowledge in this complex area. RIX Technology. A proprietary (patent pending) software product for tax credit documentation approved by the IRS.

Call us for a free consultation at 206.855.1700.